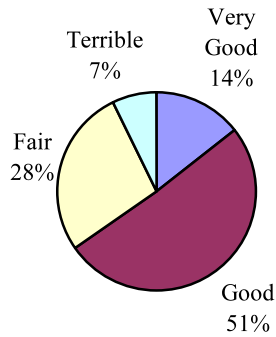


IMPROVING WASHINGTON'S JOB & BUSINESS CLIMATE SURVEY HIGHLIGHTS

How's Business?



What do you think of your own company's long-term future?

- 26% Very promising
- 50% Somewhat promising
- 19% Questionable
- 5% Bad

On a scale from 1 (worst) to 10 (best), how would you rate Washington's business climate overall?

63% rate Washington as 3 or less on a scale of 1-10.

On a scale from 1 (worst) to 10 (best), how would you rate our business climate in terms of how it affects your own business?

- 45% Climate affects negatively (answered 1-3)
- 45% Climate effect is neutral (answered 4-6)
- 10% Climate affects positively (answered 7-10)

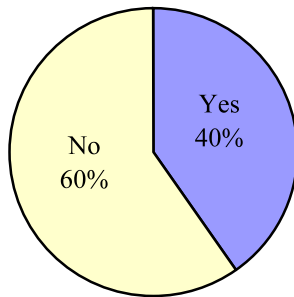
Do you feel that the state can do more to improve Washington's business climate?

98.5% said, "Yes."

Why did you choose to locate your business in Washington?

Top answer: 41% said, "I have family roots in Washington."

Would You Consider Moving Your Business?



Top five alternative states:

- Idaho
- Oregon
- Nevada
- Texas
- California

What are other states doing better than Washington?

- 29% Lower business-related taxes
- 26% More business-friendly health care system
- 21% Better transportation system
- 13% Fewer rules and regulations
- 6% Better workforce training system
- 5% Better education system

What are some of the positive things about doing business in Washington compared to other states?

Top Five:

- 26% Quality of life
- 18% Lower energy costs
- 14% Location to Pacific Rim market
- 12% Strong high-tech industries
- 11% Strong higher education system

What would you ask the state to do to improve Washington's business climate?

Top Five:

- Streamline rules and regulations
- Lower business-related taxes
- Improve transportation system
- Relax or revise growth management laws
- Bring more infrastructure to rural areas

Do you think Washington's business climate will force your business or others to lay off workers, move out of state or close its doors for good?

- 44% Might lay off workers
- 23% Might move out of state
- 18% Might close their doors for good

If nothing is done to improve our business climate, do you think it will affect Washington's economy?

95% said, "Yes."